

# THE PERSON PASSIONATE ABOUT THE JOURNEY ALWAYS SURPASSES THE PERSON PASSIONATE ABOUT THE GOAL

# SERVICE PROPOSAL CONTENTS



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**TIMELINES** 

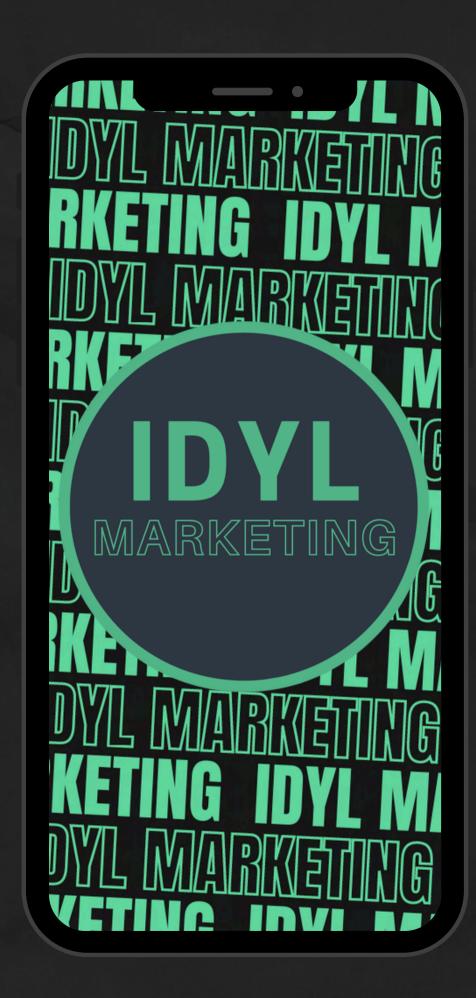
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## WHYUS

'Creatives Auditing' is an Exclusive Marketing Audit service developed by the team at IDYL Marketing to address a critical need in the market.

Our service fills the void when it comes to businesses looking to build upon their marketing strategy without falling victim to locked-in contracts that come with outsourcing your entire marketing department to an agency. We present an option that allows you to keep 100% control of your entire Business, whilst having access to a team of world class Marketing experts that stand in your corner.

Through **Thousands** of development hours, & over **\$12,683,729** in Client Ad spend to date; We've designed a unique service that regardless of what stage of the business you're at; whether you're just launching your first product, or looking to scale from six figure months into seven figures, **Creatives Auditing** is the go-to service model globally.

Just as Companies rely on financial Auditing specialists to review the books, or Risk Assurance specialists to mitigating internal risk exposure; We've built the **Marketing equivalent**. Our **Creatives Auditing** service assesses a businesses entire marketing ecosystem, delivering a **comprehensive** report that not only helps scale your business, but to **stand out** in their field as a dominant brand.

## CASE STUDIES



## 340% ROI

Jewellery & Boutique



- RESTRUCTURED WEBSITE FOR BETTER PERFORMING CTR
- INCREASED SOCIAL MEDIA ENGAGEMENT BY 150%
- INCREASED REVENUE BY 205% WITHIN 90 DAYS



- CONVERTED BUSINESS STRUCTURE FOR GREATER SCALEABILITY
- REDEVELOPED WEBSITE TO INCORPORATE BOOKING SYSTEM & ACQUISITION FUNNEL
- BLEW UP SOCIAL MEDIA ENGAGEMENT BY 500%
- INCREASED REVENUE BY 355% WITHIN 90 DAYS



## 275% ROI

Personal Training & Online Coaching



## 230% ROI

**Consulting Firm** 

- INCREASED CLIENT RETENTION BY 65%
- INCREASED WEBSITE (CTR) CLICK THROUGH RATE
- INCREASED SOCIAL MEDIA ENGAGEMENT BY 490%
- S INCREASED REVENUE BY 275% WITHIN 90 DAYS

- INCREASED CLIENT ACQUISITION BY 220%
- INCREASED LEAD GENERATION BY 250%
- INCREASED SOCIAL MEDIA ENGAGEMENT BY 180%
- INCREASED REVENUE BY 310% WITHIN 90 DAYS











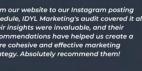
detailed. They provided a comprehensive review of our SEO and lead funnels, helping us optimize





IDYL Marketing team has an eye for detail and a knack for strategy. Their audit brought to light so many areas for improvement, especially in our organic social media efforts. We're seeing













early Tripled, but they also built a Platform for

























Katya S \*\*\*











### WE COULD KEEP GOING...





































an open line of communication with the



























Isabella G \*\*\*





































ions that have significantly digital presence and campai





# OURAPPROACH

Three Stages of our Marketing Audit Service

STAGE 1
FINDINGS



STAGE 2
RECOMMENDATION



STAGE 3
IMPLEMENTATION

## STAGE 1 - FINDINGS

Our first Stage is all about Reviewing every single aspect of your Businesses Digital Brand identity, with our objective being to assess the complete effectiveness of your Marketing strategy on both the macro & micro levels. In simple terms, our goal is to identify every weakness, missed opportunity, & improvement area across your Business universe.



We Assess the following Scoping areas, analysing these core sub-sections within our Stage 1 Findings Assessment:

Campaign Creatives

### **Organic Social Media**

Content Output
Copywriting
Engagement Analytics
Value Funnels
CTA, CTR,
Scheduling
Short-Term // Long-Term Strategy
Demographic Targeting
Consumer Feedback Loops
Post Indexing

### **Paid Ad Campaigns**

Content Variants // Optimisation
Copywriting
Performance Metric Analysis
Target Demographics
Audience Segmentation
Engagement Analytics
CTA, CTR, CPC, CPA, ROAS
Pixel Setup
Outbound Journey Mapping
Business Manager Functionality
Internal Risk Analysis

#### **Website Structure**

Site Quality
SEO Analysis
Backlinks
On-Site // Off-Site Indexing
Reperformance Analysis
Content Structure
Copywriting (H1 ~ H2 ~ H3 ~ D)

### Conversion Funnels & Brand Fluidity

User Walkthrough Analysis
Exposure Analysis
Funnel Reproduction
Public Business Profile Review
Email & SMS Funnel Assessment
Branding Palette Synergy
Social Symmetry

## OURAPPROACH

Three Stages of our Marketing Audit Service

STAGE 1
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STAGE 2

RECOMMENDATION



STAGE 3
IMPLEMENTATION



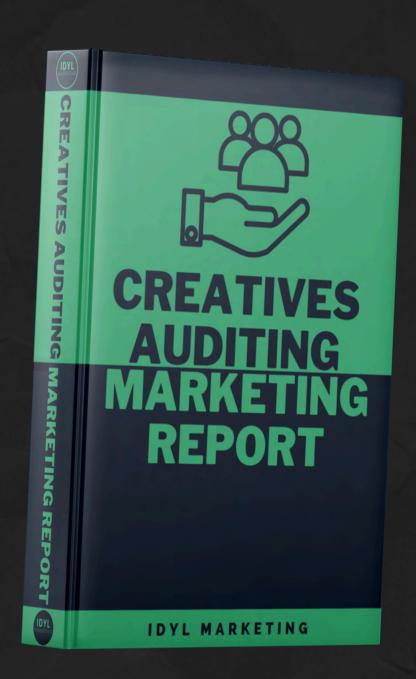
## STAGE 2 - RECOMMENDATIONS

Our second stage begins by implementing our **findings**, **recommendations** & **testing results** into a **tailored Audit report**. We structure our Reports in a manner that individually recognises each finding based on Scope area & rank them in order based on level of severity/weakness. Ranked into four levels of **risk awareness**, we allocate each of our findings a rating of; **Low**, **Medium**, **High**, or **Extreme**. Partnered with each finding is our **detailed recommendations** specifically outlining what changes to make, along with further guide as to how those changes can be made.

Similarly with our testing results, a **detailed report** is **generated** where our core findings can be viewed. Our testing results are based on the **Engagement & Reperformances** of each lead funnel across the business, captured through the use of our **internally developed software.** Snapshots of our testing sheets will also be made available to view.

Together you'll receive a **Complete Action-packed Tailored report** that details every finding & recommendation discovered across your Marketing Strategy from start to finish, covering your Businesses entire Digital presence.

Which then leads us into the third & final stage of our Audit process; ~ The Implementation Stage.



## OURAPPROACH

Three Stages of our Marketing Audit Service

STAGE 1 FINDINGS

STAGE 2

RECOMMENDATION



STAGE 3
IMPLEMENTATION

## STAGE 3 - IMPLEMENTATIONS

Our third stage complements the recommendation stage by providing a **comprehensive roadmap guide**, outlining the implementation steps needed to transform your brand presence and marketing strategy recommendations into a **winning formula**.

Similarly as to how each finding is colour coded based on risk rating, our report segments each actionable step into a precise, organised manner that the client can easily understand & follow. Just like a roadmap, our reports details implementation steps that any business, regardless of size, can effectively execute into their Businesses Marketing universe immediately.

Collectively, after implementing our findings & recommendations into your Businesses Marketing universe, our **Auditing Report** will have completely **transformed** your strategic approach, optimizing your brand's digital presence, & placing your Businesses in the **best possible position** for overall **Marketing impact**.



### MARKETING AUDIT REPORT

#### WHAT YOU'LL RECEIVE

Organic Social Media

Paid Ad Campaigns

Website & SEO

Google Profile & Email/SMS

**Data Reperformance Analytics** 

**Brand Fluidity Review** 

**Conversion Funnel Review** 

DELIVERED DIGITALLY / PHYSICAL

## ADDED SUPPORTING DOCUMENTATION

## DELIVERABLES

As apart of our **Creatives Auditing** Service, you'll receive access to **two** classes of documentation;

#### WHAT YOU'LL RECEIVE

Organic Social Media
Publication Guide

S.T.A.R Copywriting Guide

Value Equation - Offer Guide

Campaign Budgeting Formula

Meta Ads Campaign Performance Presets

**Brand Fluidity Review** 

**DELIVERED DIGITALLY** 

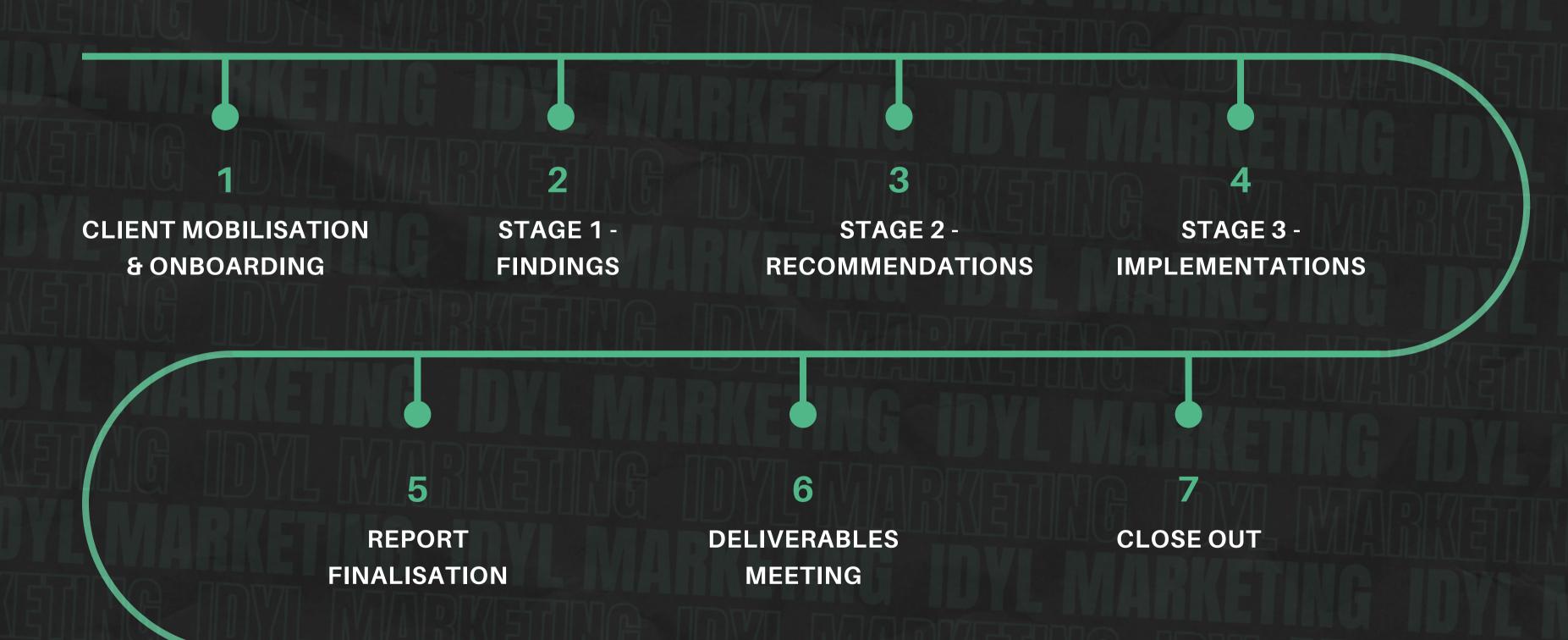
The Primary asset you'll receive is our 'Creatives Auditing Marketing Report'. This Report includes everything that has been discussed throughout this slide-deck, formatted into a Certified PDF Document. A physical copy is also available to be delivered if requested.

The **Secondary** asset you'll receive is our 'Added Supporting Documentation' that aids the adoption & implementation of our Report findings/Recommendations. These documents are designed to support future Campaign growth & organic content creation.

This supporting documentation will be delivered digitally along side the completion of the Marketing Audit Report.

## OUR AUDIT TIMELINE





### PRICING PROPOSAL

IF YOUR
BUSINESS MAKES

\$0 =

\$20,000

REVENUEP/M

PROFESSIONAL

OUR APPROXIMATED SERVICE PRICE IS...

\$4,500 -

\$7,000

PRICED IN AUD



IF YOUR BUSINESS MAKES

\$20,001 - \$50,000 REVENUER/M

COMPANY

OUR APPROXIMATED SERVICE PRICE IS..

\$8,000 -\$11,500

PRICED IN AUD



IF YOUR BUSINESS MAKES

\$50,001 - \$100,000 REVENUE P/M

CORPORATE

OUR APPROXIMATED SERVICE PRICE IS..

\$14,000 -\$21,000

PRICED IN AUD

IDYL MARKETING IF YOUR BUSINESS MAKES

\$100,001 - \$500,000+ REVENUE P/M

ENTERPRISE

OUR APPROXIMATED SERVICE PRICE IS..

SOMETHING WE SHOULD DISCUSS FURTHER

SEND AN EMAIL

It's important to note that an exact price for our Creatives Auditing Marketing Report service can only be provided after conducting a thorough review of your business. Every business is unique, and our pricing reflects the specific needs and complexities of each case. To request a Quote, Schedule a call with a member of our team where an exact Quoted service valuation can be provided.

### CONNECT WITH US



Our mission is simple; Redefine what it means to offer the highest quality Marketing Service. We do this through providing world's most in-depth Marketing audit services, leaving no stone unturned when it comes to ensuring that our client's Brands are positioned for success in the ever-evolving digital World.











**ENTER OUR WEBSITE** 

www.IDYLMarketing.com











# GROWTH BEGINS AT THE EDGE OF COMFORT. 77 THE TRUE CHALLENGE IS HAVING THE COURAGE TO ACT ON IT!